



Commercial Multiline

October 22-23, 2024

GoToWebinar

CLASS OVERVIEW & TOPICS

In the CIC Commercial Multiline course, learn how to identify commercial inland marine, crime, cyber and employment practices exposures. The course will also help you learn about the types of coverage available to address these exposures as you develop insurance programs for your clients.

Agenda

Tuesday, October 22, 2024

- 7:45 - 8 a.m. **Join the Webinar**
- 8 a.m. - 12:15 p.m. **Commercial Inland Marine Concepts & Coverages**
Understand the benefits of bailee coverage, what builder's risk insurance covers, and when an installation floater is necessary.
Allen Messer, CIC, CPCU
- 12:15 - 1:15 p.m. **Lunch**
- 1:15 - 3:15 p.m. **Employment Practices Liability Insurance**
Providing coverage from liability exposures that result from daily employment practices.
Allen Messer, CIC, CPCU
- 5:15 - 5:30 p.m. **Exam Briefing**
Ed Consultant: *Sam Bennett*
CIC, CPRM, CPIA, AFIS, CRIS

Wednesday, October 23, 2024

- 7:45 - 8 a.m. **Join the Webinar**
- 8 - 11 a.m. **Crime Coverages & Endorsements**
Advising commercial clients about crime coverage, including the seven insuring agreements within the ISO Commercial Crime policy.
Bettye Hutchison, CIC, CRM, CPCU, ARM, CPIA, AAI, TRIP
- 11 a.m. - 12 p.m. **Cyber Exposures and Coverage**
Identify first- and third-party cyber-related exposures and the need for cyber insurance coverage.
Bettye Hutchison, CIC, CRM, CPCU, ARM, CPIA, AAI, TRIP
- 12 - 1 p.m. **Lunch**
- 1 - 3 p.m. **Cyber Exposures and Coverage (cont'd)**
Bettye Hutchison, CIC, CRM, CPCU, ARM, CPIA, AAI, TRIP
- 3 - 5 p.m. **Excess Liability/Commercial Umbrella Coverages**
Distinguishing the excess liability policies and commercial umbrella policies and how to describe their purposes to your clients.
Bettye Hutchison, CIC, CRM, CPCU, ARM, CPIA, AAI, TRIP

EXAMINATION

CIC examinations must be taken online through your PRO-file page in the week following the class, beginning Monday at 12:01 a.m. through Thursday at 11:59 p.m. Exam takers must submit a proctor request prior to the end of the class through their PROfile page. For more information on selecting a proctor and taking the online exam, visit scic.com/proctor-monitor-rules.

All times assumed CST unless otherwise noted.

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