

E&O HAPPENS



**Register for the
Small Agency
Conference too!**

Small Agency Conference Features:

- Regionally recognized trade show featuring more than 90 exhibitors
- Keynote speaker: Dan Meers on Courageous Leadership & Living a Life of Influence
- Breakout sessions focusing on ISO commercial changes, life insurance, workflow changes learned during COVID and more!
- Opportunity to earn up to 7 hours of CE credits
- Conferment luncheon
- Optional Crawfish Feast Wednesday night

***March 30-31, 2023
Holiday Inn, Columbia***

E&O Mock TRIAL BUSHWOOD COUNTRY CLUB VS.

**DANNY NOONAN'S NO RISK
INSURANCE AGENCY**

March 29, 2023 - Holiday Inn, Columbia

Approved for 3 ethics CE credits in Mo. and Kan.

What you will learn

Ty Webb, a local businessman and longtime friend of Danny Noonan, is purchasing a golf course and country club, Bushwood Country Club. Danny places coverage based on the prior policy. Four years after the purchase a fire ensues and burns down the country club. Between the time of the purchase and the fire, Webb has subleased the golf cart, pro shop and snack bar vending to Al Czervik, and also added a banquet room.

Webb has a total loss of the building, his contents and Al Czervik's contents in the sum of \$3,875,000. The insurance company pays him \$500,000 for the building, and \$250,000 for his contents leaving an uninsured loss of \$3,125,000. Webb makes a claim against Noonan for this amount.

Upon completing this session, participants will:

- Understand the perils associated with not properly updating coverage
- Recognize the importance of properly completing certificates of insurance
- See the problems that changes in operations can present
- See the potential problems with electronic communications
- See how an insurance claim is calculated when property is not insured to value
- Understand the E&O exposure from not properly handling an account
- Serve as a jury for the proceeding after hearing the facts

Class Schedule

12:30 - 1 pm	Registration
1 - 4 pm	Class

Instructor: Jim Scarborough, Swiss Re

Jim has been with Swiss Re for eight years as a senior underwriter, during which time he has engaged in multiple programs offered by the team, including the admitted preferred program, non-admitted primary, and the alliance product. Jim is currently the underwriter assigned to the Missouri Association of Insurance Agents and has been for seven years.

Prior to joining Swiss Re Jim was a wholesale broker for 12 years concentrating on large commercial property placements. Jim is based in Kansas City.

CANCELLATION POLICY:




You will not receive a refund or transfer credit if you do not notify MAIA before the start of the event. All cancels and transfers must be received in writing. Refunds: A 90% refund applies if cancelling more than two weeks prior to start of event; 75% refund if cancelling fewer than two weeks before the event. A \$15 transfer fee will be assessed on any one-day seminar transfer made within two weeks of the program. Transfers may only be made to another MAIA course. Student must indicate a transfer course within two weeks of cancellation or appropriate percentage of tuition will be refunded.

ACCOMMODATIONS

We work hard to make our programs accessible to all. If you need special accommodations, simply call MAIA at 573-893-4301 or email maia@moagent.org. **Please notify us if you have any special dietary requirements.**




SEMINAR QUALIFIES FOR SWISS RE (ADMITTED PRODUCT), ALLIANZ AND UTICA'S LOSS CONTROL CREDIT UNDER THE FOLLOWING CONDITIONS:

SWISS RE AND ALLIANZ:

 Agency Staff Size	 Required # Attendees	 Position in Agency
1-4	1	Active agency principal*
5-11	3	At least 1 active agency principal*
12+	25% of staff with a max of 15 attendees	At least 1 active agency principal*

*"Active agency principal" includes: owners, partners and officers. Each part-time employee counts as one.

UTICA:

 Agency Staff Size	 Required # Attendees	 Position in Agency
1-3	1	Principal/office manager or CSR.
4-10	2	Principal/office manager and 1 CSR.
11-20	3	Principal/office manager and 2 CSRs.
21+	-	20% of staff.

WHEN DO I NEED TO RENEW?

Every two years

EARN EXTRA CREDIT:

Swiss Re policyholders can earn an additional 5% credit by sending at least 50% of their staff.

You can register online at www.moagent.org/edcalendar.

E&O Seminar Enrollment Form

☐ I wish to attend the E&O Seminar to be held March 29, 2023 in Columbia, Mo.

Name _____ Nat'l Producer # _____ Date of Birth _____

Which best describes your role? ☐ Owner/Principal ☐ Agency Mgr. ☐ Producer ☐ Account Mgr. ☐ Customer Service ☐ IT ☐ Co. Rep.

Organization _____ E-mail _____

Address _____ City/State/Zip _____

Phone _____ Title _____

PRICING - **CHOOSE ONE**

	Member	Non-Member	Amount Enclosed
Early-Bird Registration (by 3/14/23)	\$80	\$160	\$
Regular Registration (after 3/14/23)	\$95		

MATERIALS - **CHOOSE ONE**

- ☐ I want to receive my materials electronically in advance.
You will not receive a book onsite.
- ☐ I would like to receive a book of materials onsite.

METHOD OF PAYMENT: ☐ Check enclosed or ☐ MasterCard ☐ Visa ☐ American Express ☐ Discover

Card No: _____ Exp. Date: _____ Cardholder Signature: _____

Card Verification Code: _____ Billing Address: _____

Please make checks payable to: Missouri Association of Insurance Agents, 3315 Emerald Ln. Jefferson City, Mo. 65109.

Questions? Phone: 573-893-4301; E-mail: maia@moagent.org; www.moagent.org