



Insuring Commercial Property Seminar

May 14, 2024 - Hybrid: Jefferson City or Online

CLASS OVERVIEW & TOPICS

Commercial property insurance is one of your business customers' greatest concerns. You'll improve your cross-selling abilities with up-to-date knowledge of commercial property coverage and reduce E&O exposures. This course gives you the skills to address these issues with greater ease and confidence.

Agenda

- 7:15 - 7:45 a.m. **In-person registration with coffee & rolls**
- 7:15 - 7:45 a.m. **Join webinar**
- 7:45 - 10 a.m. **Fundamentals of commercial property insurance**
Basics of property insurance policies, how to identify and explain types of property policies, different valuation methods used, how coinsurance applies, and how to handle fluctuating property values.
- 10:00 am - 11:45 a.m. **Building and Personal Property Coverage Form**
Building and Personal Property Coverage Form, the definition of covered property (building, business personal property, and personal property of others), and the differences between additional coverages, coverage extensions, and optional coverages.
- 11:45 - 12:30 p.m. **Lunch**
- 12:30 - 2 p.m. **Causes of loss forms**
Comparisons of coverages, exclusions, and limitations of the various Cause of Loss Forms - Basic (CP 10 10), Broad (CP 10 20), and Special (CP 10 30).
- 2 - 3 p.m. **Basics of time element insurance**
Significant business income exposure and methods of providing the appropriate insurance protection.
- 3 - 3:30 p.m. **Basics of commercial inland marine insurance**
Overview of the nationwide inland marine definitions and the distinction between controlled and uncontrolled inland marine lines.
- 3:30 - 4:00 p.m. **Q&A and review**

Location & Instructor

MAIA Headquarters

3315 Emerald Ln
Jefferson City, MO 65109

GoToWebinar

(Online)

Instructor:

Sam Bennett
CIC, CPRM, CPIA, AFIS, CRIS

Examination

The exam window for CISR courses will begin immediately after the course concludes through the following Thursday at 11:59 p.m. CT and must be taken online through the PROfile page. You will need a disinterested third party to proctor the exam. For more information on selecting a proctor and taking the online exam, visit scic.com/proctor-monitor-rules. For in-person participants who want to take the exam the day of the course, MAIA will proctor the exam immediately following the course, but participants must provide their own equipment to take the exam. If you need assistance, the exam help inbox (examhelp@scic.com) is monitored during normal business hours of 8 a.m. – 5 p.m. CT.



All times assumed CST unless otherwise noted.

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