



EMPLOYEE BENEFITS APRIL 5, 2023 8 AM-5 PM

RISK SPECIALIST SERIES

Advanced analysis of:

- ANNUITIES IN RETIREMENT PLANNING
- BENEFIT PLANNING FOR RANK AND FILE EMPLOYEES - MEDICAL & VOLUNTARY BENEFITS
- FEDERAL LAWS REGULATING EMPLOYEE BENEFIT PLANS AND MORE!



Quality CE

APPROVED FOR 8
LIFE & HEALTH CE CREDITS IN
MISSOURI AND KANSAS.



Location

MAIA HEADQUARTERS
3315 EMERALD LANE
JEFFERSON CITY, MO 65109
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WWW.MOAGENT.ORG



SCAN ME
TO REGISTER

SPEAKER



RICK COOLSBY HAS WORKED IN THE INSURANCE INDUSTRY IN SOME CAPACITY FOR NEARLY HIS ENTIRE LIFETIME. BEGINNING AS A FILE CLERK IN HIS FAMILY'S PROPERTY AND CASUALTY AGENCY IN MILFORD, OHIO, HE HAS EXPERIENCED THE INDUSTRY PRIMARILY ON THE SALES AND SERVICE SIDE OF THE BUSINESS, FILLING ROLES NOT ONLY AS FILE CLERK, BUT ALSO AS ACCOUNT MANAGER, PRODUCER, SALES MANAGER, AND ULTIMATELY, PRINCIPAL. HE AND HIS FAMILY SOLD THE P&C AGENCY

IN 2004; RICK REMAINS ACTIVE IN LIFE AND HEALTH SALES. IN 2006, RICK WENT TO WORK AS A LIFE SALES SPECIALIST FOR A LIFE AFFILIATE TO A REGIONAL PROPERTY AND CASUALTY INSURER. HE RETIRED FROM THE COMPANY IN 2014 TO RETURN TO OHIO. RICK BEGAN HIS INSURANCE EDUCATION WORK IN 1984, PROGRESSING FROM INSURANCE LICENSING INSTRUCTOR TO CONTINUING EDUCATION PRESENTER IN PERSONAL LINES AND LIFE AND HEALTH INSURANCE TOPICS. RICK SERVES THE NATIONAL ALLIANCE AS AN EDUCATIONAL CONSULTANT IN THE CIC PROGRAM AND IS A NATIONAL FACULTY MEMBER FOR THE CIC AND CISR PROFESSIONAL DESIGNATION PROGRAMS.

SAVE THE DATE



2023 RISK SPECIALIST SERIES COURSES

MAY 9 - TRANSPORTATION

OCTOBER 12 - TRUCKERS



**3315 Emerald Lane
Jefferson City, MO 65109**

