CERTIFIED INSURANCE SERVICE REPRESENTATIVES



Commercial Casualty II

June 26, 2025 - Online

CLASS OVERVIEW & TOPICS

This course, like Commercial Casualty I, strengthens your ability to have productive, assured interactions with your commercial customers in the area of commercial casualty exposures and coverages. In this course the focus is the business auto policy, the workers' compensation policy and excess liability policies. You will improve your understanding in each of these areas.

Agenda

7:45 - 8:00 a.m. **Join webinar**

8:00 - 10:00 a.m. Workers' compensation and

employer's liability

Important legal concepts that establish the workers' compensation system and the fundamentals of compensation for injured employees, including the types of benefits.

10:00 a.m. - 12:00 p.m. Intro to business auto coverage

Major coverages and exposures related to the Business Auto Policy along with an examination of exclusions, gaps in coverage, and endorsements used to modify cover-

age.

12:00 - 12:45 p.m. Lunch

12:45 - 2:00 p.m. Business auto coverage (cont'd)

2:00 - 3:45 p.m. Commercial umbrella/excess

liability
How exces

How excess liability coverage works, including the conditions important to protect insureds, importance of approaches in designing excess coverage, and critical policy

conditions.

3:45 - 4:15 p.m. **Q&A exam briefing**

Location & Instructor

June 26, 2025

GoToWebinar

(Online)

Instructor:

Frank Millsaps CIC, CISR, CGA

Examination

The exam window for CISR webinar courses will begin immediately after the course concludes through the following Friday at 11:59 p.m. CT. To access the exam, log in to your PROfile at https://riskeducation.org/SignIn and visit the Learning Portal. You will need a disinterested third party to proctor the exam. For more information on selecting a proctor and taking the online exam, visit https://www.riskeducation.org/proctor-monitor-rules/. If you need assistance, the exam help inbox

(examhelp@riskeducation.org) is monitored during normal business hours of 8 a.m. – 5 p.m. CT.



All times listed are assumed CDT unless otherwise noted. 3315 Emerald Lane, Jefferson City, MO 65109, Phone: 573-893-4301 Fax: 573-893-3708, Email: maia@moagent.org, www.moagent.org