## CERTIFIED INSURANCE SERVICE REPRESENTATIVES



# **Insuring Commercial Property**

April 22, 2025 - Online

#### **CLASS OVERVIEW & TOPICS**

Commercial property insurance is one of your business customers' greatest concerns. You'll improve your cross-selling abilities with up-todate knowledge of commercial property coverage and reduce E&O exposures. This course gives you the skills to address these issues with greater ease and confidence.

### **Agenda**

7:45 - 8:00 a.m.

Join webinar

8:00 - 10:15 a.m.

Fundamentals of commercial property insurance

Basics of property insurance policies, how to identify and explain types of property policies, different valuation methods used, how coinsurance applies, and how to handle fluctuating property values.

10:15 a.m. - 12:00 p.m. Building and Personal **Property Coverage Form** 

> Building and Personal Property Coverage Form, the definition of covered property (building, business personal property, and personal property of others), and the differences between additional coverages, coverage extensions, and optional coverages.

12:00 - 12:45 p.m.

Lunch

12:45 - 2:15 p.m.

Causes of loss forms

Comparisons of coverages, exclusions, and limitations of the various Cause of Loss Forms - Basic (CP 10 10), Broad (CP 10 20), and Special (CP 10 30).

2:15 - 3:15 p.m.

Basics of time element insurance

Significant business income exposure and methods of providing the appropriate insurance protection.

3:15 - 3:45 p.m.

Basics of commercial inland marine insurance

Overview of the nationwide inland marine definitions and the distinction between controlled and uncontrolled inland marine lines.

3:45 - 4:15 p.m.

Q&A and review

#### **Location & Instructor**

**GoToWebinar** 

(Online)

Instructor:

Chuck Hembree CIC, CRM

#### **Examination**

The exam window for CISR webinar courses will begin immediately after the course concludes through the following Friday at 11:59 p.m. CT. To access the exam, log in to your PROfile at https:// riskeducation.org/SignIn and visit the Learning Portal. You will need a disinterested third party to proctor the exam. For more information on selecting a proctor and taking the online exam, visit https://www.riskeducation.org/proctor-monitor-rules/. If you need assistance, the exam help inbox (examhelp@riskeducation.org) is monitored during normal business hours of 8 a.m. – 5 p.m. CT.

