CERTIFIED INSURANCE SERVICE REPRESENTATIVES



Commercial Casualty I

April 16, 2024 - Online

CLASS OVERVIEW & TOPICS

This course strengthens your ability to have productive, confident interactions with your commercial customers in the area of commercial casualty exposures and coverages. You'll improve your understanding of legal liability and what creates liability exposures. The focus of this course is the commercial general liability coverage form. Also addressing additional insured exposures and the coverage available to meet them, the course provides a strong foundation that is valued by insurance professionals.

Agenda

7:45 - 8 am Join webinar

8 - 9 am Essentials of legal liability

Legal principles that establish obligations of parties for torts, principles of contractual and statutory liability, and how damages are assessed for responsible parties.

9 am - 12 pm Commercial general liability

Structure of the commercial general liability coverage, the insuring agreement, who is insured, and exclusions.

12 - 12:45 pm Lunch

12:45 - 2:30 pm Commercial general liability (cont'd)

(cont u)

2:30 - 3:45 pm Additional insureds and the CGL policy

Contractual requirements impacting the CGL policy as well as various editions of commonly used additional insured endorsements.

3:45 - 4:15 pm Q&A exam briefing

Location & Instructor

April 16, 2024

GoToWebinar

(Online)

Instructor:

Tom Franzen CIC, ARM, ARM-P, MLIS

Examination

The exam window for CISR webinar courses will begin immediately after the course concludes through the following Thursday at 11:59 p.m. CT. You will need a disinterested third party to proctor the exam. For more information on selecting a proctor and taking the online exam, visit scic.com/proctor-monitor-rules. If you need assistance, the exam help inbox (examhelp@scic.com) is monitored during normal business hours of 8 a.m. – 5 p.m. CT.

