



James K. Ruble Graduate Seminar May 14-15, 2025

Hybrid:
GoToWebinar or MAIA Headquarters Jefferson City



Agenda

Ruble Graduate Seminars are exclusive to dues-paid designees only.

Wednesday, May 14, 2025

- 7:30 - 8 am **In-Person Registration With Coffee & Rolls**
- 7:45 - 8 am **Join Webinar**
- 8 am - 12 pm **Driving The Business Auto Coverage Form**
After an overview of the structure of the Business Auto Policy, participants will take an in-depth look at the coverages provided by the Business Auto Coverage Form (CA 00 01). They will review the important contract provisions including covered autos (symbols), liability, physical damage, and conditions. They will identify important BAP exclusions and their impact on the insured. They will examine specific BAP endorsements and discuss how they can amend policy provisions, add coverage, or restrict coverage.
Jay Williams, CIC, CRM, CRIS, MLIS, AIP, AAI, ACSR, eS
- 12 - 1:15 pm **Lunch—on your own**
- 1:15 - 5:15 pm **Underlying Versus Excess: A Closer Look At Policy Provisions**
Agents will compare and contrast the ISO Commercial General Liability (CGL) Policy with excess or umbrella policies that might sit over the top. Understanding the similarities and differences between the language within each form will enable agents to recognize where gaps may be created and have a more in-depth understanding of why those gaps exist.
Jay Williams, CIC, CRM, CRIS, MLIS, AIP, AAI, ACSR, eS

Ed Consultant: *Sam Bennett*
CIC, CPRM, CPIA, AFIS, CRIS, TRIP

Thursday, May 15, 2025

- 7:30 - 8 am **In-Person Registration with Coffee & Rolls**
- 7:45 - 8 am **Join Webinar**
- 8 am - 12 pm **The Claims Department and Your Agency**
In this session, participants will understand the role and function of an insurance adjuster and importance of their relationship with the insurance agency, avoiding bad faith claims, and misconceptions about coverages and exclusions under certain personal and commercial policies.
Nikki Sherrill Wyatt, CIC, CPCU, SCLA, AIS, AIM, API, AIC, AINS
- 12 - 1:15 pm **Lunch—on your own**
- 1:15 - 5:15 pm **Garage Coverage Form vs. Auto Dealers Coverage Form**
After an overview of this important insurance product, participants will be able to describe the concepts of why it is needed. They will identify differences in the Garage Coverage Form, the Auto Dealer Coverage Form, and the GarageKeepers Endorsement, including general provisions and exclusions and the relationship to their eligible insureds.
Nikki Sherrill Wyatt, CIC, CPCU, SCLA, AIS, AIM, API, AIC, AINS

All times assumed CDT unless otherwise noted.

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